



THE SALES HUNTER

MARK HUNTER

THE SALES HUNTER MINDSET

Prospecting with integrity.
Closing with confidence.

SUGGESTED PLATFORM INTRODUCTION

Mark Hunter, CSP, "The Sales Hunter," is recognized as an expert in sales, leadership and profitability. He is author of the award winning sales books: "A Mind for Sales: Daily Habits and Practical Strategies for Sales Success," "High-Profit Prospecting," and "High-Profit Selling: Win the Sale Without Compromising on Price." He is also co-founder of OutBound, the only sales conference focused 100% on outbound selling.

His book, High Profit Prospecting was named to the list of "Top 100 sales books of all time." Selling Power just named him one of the "America's Best Sales Speakers of 2024" and is named as one of the "Global Top 30 Gurus in Sales."

Since 1998, Mark has conducted thousands of training programs and keynotes on sales and leadership. He is best known for his ability to motivate and move an organization through his high-energy presentations. He has received the Certified Speaking Professional (CSP) designation from the National Speakers Association, a designation given to a small percentage of NSA speakers. Mark spent more than 15 years in the sales and marketing divisions of three Fortune 200 companies. During his career, he led many projects, including the creation of a new 200-member sales force.

This level of experience is at the core of every program he delivers to thousands of people each year in the areas of sales. As a speaker, he has shared the stage with Seth Godin, Tony Robbins, Arianna Huffington, Simon Sinek and others. Clients appreciate his engaging style and specific strategies that yield measurable outcomes. Each year he delivers 100+ programs around the globe. Mark makes his home in Dallas, but today his home is here with us. Please welcome, Mark Hunter, "The Sales Hunter."