



Bio and Keynote Introduction

Mark Hunter, CSP, “The Sales Hunter,” is recognized as one of the top 50 most influential sales and marketing leaders in the world. He is author of “High Profit Prospecting” and “High-Profit Selling: Win the Sale Without Compromising on Price.

For over 20 years, Mark has been helping companies identify better prospects, close more sales and profitably build more long-term customer relationships. He is best known for his energetic presentation style and ability to authentically engage sales leaders. Mark has received the distinguished Certified Speaking Professional designation from the National Speakers Association; a designation only given to a small percentage of NSA speakers.

Mark brings a guiding leadership presence to over 50+ events and thousands of people he delivers programs to each year. He has the ability to seamlessly blend real life success stories to bring tangible results in the areas of sales, prospecting, pricing, and leadership. Mark has taken his message to nearly 30 countries on 5 continents. Regardless of the country or the company, people leave with strategies they can use immediately.

Prior to becoming a sought after sales speaker, Mark spent 15+ years driving success in three Fortune 200 companies in both sales and marketing roles. The corporate experience Mark has had is what allows him to connect with corporate teams and leaders.

www.thesaleshunter.com





Platform Introduction

Mark Hunter, CSP, “The Sales Hunter,” is recognized as an expert in sales, leadership and profitability. He is author of **“High-Profit Prospecting”** and **“High-Profit Selling: Win the Sale Without Compromising on Price.”** He is also co-founder of **OutBound**, the only sales conference focused 100% on outbound selling.

His book, High-Profit Prospecting was recently named to the list of “Top 100 sales books of all time.” Selling Power just named him one of the “leading sales consultants for 2018” and is named as one of the “Global Top 30 Gurus in Sales.”

Since 1998, Mark has conducted thousands of training programs and keynotes on sales and leadership. He is best known for his ability to motivate and move an organization through his high-energy presentations. He has received the Certified Speaking Professional (CSP) designation from the National Speakers Association, a designation given to a small percentage of NSA speakers. Mark spent more than 15 years in the sales and marketing divisions of three Fortune 200 companies. During his career, he led many projects, including the creation of a new 200-member salesforce.

This level of experience is at the core of every program he delivers to thousands of people each year in the areas of sales. As a speaker he’s shared the stage with Seth Godin, Tony Robbins, Arianna Huffington, Simon Sinek and others. Clients appreciate his engaging style and specific strategies that yield measurable outcomes. Each year he delivers 100+ programs around the globe.

Mark makes his home in Omaha but today his home is here with us, please welcome, Mark Hunter, “The Sales Hunter.”

