9 ATTRIBUTES OF A GREAT SALES LEADER



DEMONSTRATES TRUST



CREATES A MOTIVATING ENVIRONMENT



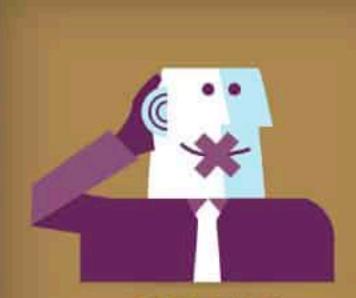
SETS AND
COMMUNICATES CLEAR
OBJECTIVES AND GOALS



SUPPORTS AND EMPOWERS OTHERS



COMMITS TO FOLLOW-THROUGH AND COMPLETION



LISTENS ATTENTIVELY



REMAINS VISION-ORIENTED



FOSTERS TEAM ENVIRONMENT



FOCUSES ON PEOPLE, NOT TASKS

MARK HUNTER – THE SALES HUNTER

402.445.2110 | Mark@TheSalesHunter.com

www.TheSalesHunter.com

© MMXIV