

## 10 PHYSICAL SIGNS YOU ARE A

# SALES LEADER

### BRAIN

Able to strategically process large amounts of information to make forward-looking decisions

### EARS

Able to listen to customers and others to hear the real meaning of what they're saying

### ARMS

Able to put their arms around opportunities to see them through to completion

### HANDS

Able to pick up on details and move them to a better light to understand them fully

### FEET

Able to stay balanced regardless of the situation

### EYES

Able to see the marketplace in ways others can't

### MOUTH

Able to ask questions no one else has ever thought of

### HEART

Able to understand people for who they are

### LUNGS

Able to keep going when others are exhausted

### LEGS

Able to find the next opportunity regardless of where it might be



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